

Nikolas Wachlarowicz

From: Victor Seropian [v.seropian@powergenenterprises.com]
Sent: Tuesday, December 30, 2014 6:44 PM
To: sales@powergenenterprises.com; 'Nikolas Wachlarowicz'
Subject: UPDATE OR ADD TO DB.. ASAP. FW: 14JC0194-01 Cat 3512C HD PETL complete package pricing
Attachments: image001.gif; 14JC0194-01.pdf; LEHW0013-03 .pdf

Thank you, looking forward to your reply.

Regards,
Victor Seropian

Power Generation Enterprises, inc.
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-----Original Message-----

From: James H. Cumiford Jr [mailto:Cumiford_James@wagnerequipment.com]
Sent: Tuesday, December 30, 2014 1:48 PM
To: Victor Seropian (v.seropian@powergenenterprises.com)
Subject: 14JC0194-01 Cat 3512C HD PETL complete package pricing

Victor, correction on my radiator back order statement, two require only 8 - 9 weeks delivery.

[ATT00008]

James Cumiford, Sr. Sales & Application Engineer Wagner Power Systems, 4000 Osuna Road NE, Albuquerque, NM 87109

Tx: (505) 343-2774 Fx: (505) 344-2582 Mb: (505) 401-1560 Email:
jcumiford@wagnerequipment.com<mailto:jcumiford@wagnerequipment.com>

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From: James H. Cumiford Jr
Sent: Tuesday, December 30, 2014 2:31 PM
To: Victor Seropian|PGE
Subject: 14JC0194-01 Cat 3512C HD PETL complete package pricing

Greetings Victor. Please find our offer 14JC0194-01 attached to furnish three (3) Caterpillar 3512C HD PETL 1750 bhp 1200 rpm land electric drilling engines (rated 1250kW @ 0.7 pf continuous) and Kato 6P6-3300 2-bearing form wound close coupled 600 volt generators unitized on structural steel pony skids. Wagner includes pre-delivery inspections and no-load function test, prepare equipment for loading on customer truck. Our lead times are very short, please allow 3 - 5 weeks to fabricate and assemble on structural steel pony skids (it may be possible to improve delivery). International infringement fees are included in our offer.

We are also providing a line item to furnish IEA EC046S350 radiator kits but presently have one on hand, two additional require back order.

Let me know if you need anything further. Thanks @

[ATT00008]

James Cumiford, Sr. Sales & Application Engineer Wagner Power Systems, 4000 Osuna Road NE, Albuquerque, NM 87109

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From: Victor Seropian|PGE [mailto:v.seropian@powergenenterprises.com]

Sent: Tuesday, December 30, 2014 9:24 AM

To: James H. Cumiford Jr

Subject: Re: 3512 complete package pricing

No Jim,
you are the only contact I work with at Wagner.

Can you please give me a price quote for these 3512C-HD units

Thank you, looking forward to your reply.

Regards,

Victor Seropian

[PGE Logo Email]

Power Generation Enterprises, inc.

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LinkedIn profile<<http://www.linkedin.com/pub/victor-seropian/17/559/254>>

Click here to see our Featured Generators!<<http://www.powergenenterprises.com/generators-featured.htm>>

On Dec 30, 2014, at 8:18 AM, James H. Cumiford Jr

<Cumiford_James@wagnerequipment.com<mailto:Cumiford_James@wagnerequipment.com>> wrote: Victor, are you requesting the same (3) 3512C HD 1250kW petroleum package quotes from another Wagner salesman out of our Grand Junction office? If so, I'll pull off your account. It could also be your client is shopping other brokers. Please advise asap.

[ATT00008]

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From: Paul L. Keener
Sent: Tuesday, December 30, 2014 9:02 AM
To: Ryan D. Alexander
Cc: James H. Cumiford Jr
Subject: RE: 3512 complete package pricing

I think Cumiford and you are both working on the same inquiry?

Paul Keener
Petroleum/Industrial Business Manager
Wagner Power Systems
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[Wagner_PS_lockup-color] [Wagner ISO Logo nov 13 (581x571) (320x314) (220x216)]

From: Ryan D. Alexander
Sent: Tuesday, December 30, 2014 8:57 AM
To: Paul L. Keener
Subject: 3512 complete package pricing

Hi Paul -

I have a past contact, broker, that has contacted me for one of his customers looking to purchase (3) similar 3512 gen-sets for rigs builds. He would like me to quote him both the 3512HD (FE0056, FE0057 & FE0058) and the 3512 PETL (FE0116, FE0117 & FE0118) we have in inventory.

He is looking for these on a short skid with the radiator loose. Can you give me complete package price for both the 3512HD and the 3512 PETL configured this way?

He is asking for 2.5% fee and we would bill the customer directly, I believe they are going to Texas.

Best Regards,

Ryan Alexander | Wagner Equipment | Power System Sales
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